## CONTRACT



WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

www.wsfa.com

And:

Canal Partners Media 1027 33rd Street NW, Suite 140 Washington, DC 20007

	Contract / Re	vision		Alt Order #	
	1846381	1		08851727	
Product					
D. JONES SENATE COMM	Λ				
Contract Dates	Estimate #				
11/06/17 - 11/13/17	5084				
Advertiser			Or	ginal Date	/ Revision
POL/Jones, Doug/D/Senate			1	1/07/17	/ 11/07/17
	Billing Cycle	Billing Calendar Cas		Cash/Trade	
	EOM/EOC Broado				Cash

			•
Billing Cycle	Billing Cale	endar	Cash/Trade
EOM/EOC	Broadcast		Cash
Property	Account E	xecutive	Sales Office
WSFA ·	Ryan Eddi	ns	HRP-Washingto
Special Hand	ling		
Demographic	<del></del>		
Adults 35+			
Agy Code	Advertiser	Code	Product 1/2
TV13041	836		967
Agency Ref		Advertiser	Ref

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
D 2 WSFA 11/10/17 11/10/17 Today in Alabama 430am	430-5a	:30	NM 0	
3 WSFA 11/06/17 11/06/17 Today in Alabama 5am  Start Date End Date Weekdays Spots/Week Week: 11/06/17 11/12/17 1 1	5-530a <u>Rate</u> \$85.00	:30	NM 1	\$85.00
4 WSFA 11/07/17 11/07/17 Today in Alabama 5am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/17 -1 1	5-530a <u>Rate</u> \$85.00	:30	<b>NM</b> 1	\$85.00
5 WSFA 11/08/17 11/08/17 Today in Alabama 5am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171 1	5-530a <u>Rate</u> \$85.00	:30	<b>NM</b> 1	\$85.00
D 6 WSFA 11/09/17 11/09/17 Today in Alabama 5am	5-530a	:30	NM 0	\$0.00
7 WSFA 11/10/17 11/10/17 Today in Alabama 5am Start Date End Date Weekdays Spots/Week Week: 11/06/17 11/12/171 1	5-530a <u>Rate</u> \$85.00	:30	<b>NM</b> 1	\$85.00
8 WSFA 11/06/17 11/06/17 Today in Alabama 530a Start Date End Date Weekdays Spots/Week Week: 11/06/17 11/12/17 1 1	528am-6am <u>Rate</u> \$100.00	:30	<b>NM</b> 1	\$100.00
9 WSFA 11/07/17 11/07/17 Today in Alabama 530a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/17 -1 1	528am-6am <u>Rate</u> \$100.00	:30	NM 1	\$100.00
10 WSFA 11/08/17 11/08/17 Today in Alabama 530a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171 1	528am-6am <u>Rate</u> \$100.00	:30	<b>NM</b> 1	\$100.00
11 WSFA 11/09/17 11/09/17 Today in Alabama 530a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171 1	528am-6am <u>Rate</u> \$100.00	:30	<b>NM</b> 1	\$100.00
D 13 WSFA 11/10/17 11/10/17 Today in Alabama 530a	528am-6am	:30	NM 0	\$0.00
14 WSFA 11/06/17 11/06/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u>	6a-7a <u>Rate</u>	:30	<b>NM</b> 1	\$175.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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Contract / Revision Alt Order # 1846381 08851727

**Contract Dates** Estimate # Product 11/06/17 - 11/13/17 D. JONES SENATE CO 5084

Advertiser Original Date / Revision POL/Jones, Doug/D/Sena 11/07/17 / 11/07/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	TypeS	pots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week:         11/106/17         11/12/17         1         1	<u>Rate</u> \$175.00		Τ̈́Τ		
15 WSFA 11/07/17 11/07/17 Today In Alabama	6a-7a	:30	NM	1	\$175.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17         -1         1	<u>Rate</u> \$175.00				***************************************
16 WSFA 11/08/17 11/08/17 Today In Alabama	6a-7a	:30	NM	1	\$175.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        1         1	<u>Rate</u> \$175.00				
17 WSFA 11/09/17 11/09/17 Today in Alabama	6a-7a	:30	NM	1	\$175.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171 1	<u>Rate</u> \$175.00		l		
D 18 WSFA 11/10/17 11/10/17 Today In Alabama	6a-7a	:30	NM	0	\$0.00
19 WSFA 11/06/17 11/06/17 NBC Today Show	7-9am	:30	NM	1	\$115.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17         1         1	<u>Rate</u> \$115.00				
20 WSFA 11/07/17 11/07/17 NBC Today Show	7-9am	:30	NM	2	\$230.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17         -2         2	<u>Rate</u> \$115.00				
21 WSFA 11/08/17 11/08/17 NBC Today Show	7-9am	:30	NM	1	\$115.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171 1	<u>Rate</u> \$115.00	•			•
E 22 WSFA 11/09/17 11/09/17 NBC Today Show	7-9am	:30	NM	1	\$115.00
Start DateEnd DateWeekdaysSpots/WeekWeek: 11/06/1711/12/17T1	<u>Rate</u> \$115.00			•	<b>V</b> 10.00
24 WSFA 11/10/17 11/10/17 NBC Today Show	7-9am	:30	NM	1	\$115.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171 1	Rate	.55	· · · · · · · · · · · · · · · · · · ·	1	¥115.00
25 WSFA 11/08/17 11/08/17 NBC Today 2	\$115.00 9-10am	:30			
Start Date End Date Weekdays Spots/Week	Rate	.30	NM	1	\$50.00
Week: 11/06/17 11/12/171 1	\$50.00				
26 WSFA 11/09/17 11/09/17 NBC Today 2 Start Date End Date Weekdays Spots/Week	9-10am <u>Rate</u>	:30	NM	1	\$50.00
Week: 11/06/17 11/12/171 1	\$50.00		1		
D 27 WSFA 11/10/17 11/10/17 NBC Today 2	9-10am	:30	NM	0	\$0.00
28 WSFA 11/10/17 11/10/17 NBC Today with Kathie Lee Start Date End Date Weekdays Spots/Week		:30	NM	1	\$50.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        1         1	<u>Rate</u> \$50.00	•			
29 WSFA 11/06/17 11/06/17 ALABAMA LIVE @ 11A	11-1130Am	:30	NM	1	\$30.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17         1         1	<u>Rate</u> \$30.00			·	*******
30 WSFA 11/06/17 11/06/17 ALABAMA LIVE @ 1130AM	1130A-12P	:30	NM	1	\$30.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17         1         1	<u>Rate</u> \$30.00				
31 WSFA 11/06/17 11/06/17 WSFA 12 News at Noon	12-1230pm	:30	NM	1	\$100.00
Start Date         End Date         Weekdays         Spots/Week           Week:         11/06/17         11/12/17         1         1	<u>Rate</u> \$100.00	•			

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Contract / Revision Alt Order# 1846381 / 08851727

**Contract Dates** <u>Product</u> Estimate # 11/06/17 - 11/13/17 D. JONES SENATE CO 5084

<u>Advertiser</u> Original Date / Revision 11/07/17 / 11/07/17 POL/Jones, Doug/D/Sena

	Start/End	Spots/ .		
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type Spots	Amount
32 WSFA 11/07/17 11/07/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week	12-1230pm	:30	NM 1	\$100.00
Start Date End Date Weekdays Spots/Week Week: 11/06/17 11/12/17 -1 1	<u>Rate</u> \$100.00			
33 WSFA 11/08/17 11/08/17 WSFA 12 News at Noon	12-1230pm	:30	NM 1	\$100.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171 1	Rate			***************************************
35 WSFA 11/10/17 11/10/17 WSFA 12 News at Noon	\$100.00			
Start Date End Date Weekdays Spots/Week	12-1230pm Rate	:30	NM 1	\$100.00
Week: 11/06/17 11/12/171 1	\$100.00			
36 WSFA 11/09/17 11/09/17 RIGHT THIS MINUTES	130-2p_	:30	NM 1	\$30.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171 1	<u>Rate</u> \$30.00			
37 WSFA 11/06/17 11/06/17 JUDGE JUDY 2ND RUN	3-330p	:30	NM 1	\$60.00
Start Date End Date Weekdays Spots/Week	Rate	.00		ψου.υυ
Week: 11/06/17 11/12/17 1 1	\$60.00			
38 WSFA 11/07/17 11/07/17 JUDGE JUDY 2ND RUN Start Date End Date Weekdays Spots/Week	3-330p Rate	:30	NM 1	\$60.00
Week: 11/06/17 11/12/17 -1 1	\$60.00			
39 WSFA 11/08/17 11/08/17 JUDGE JUDY 2ND RUN	3-330p	:30	NM 1	\$60.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        1         1	<u>Rate</u> \$60.00			
40 WSFA 11/10/17 11/10/17 JUDGE JUDY 2ND RUN	3-330p	:30	NM 1	000.00
Start Date End Date Weekdays Spots/Week	Rate	.30	NM 1	\$60.00
Week: 11/06/17 11/12/171 1	\$60.00			
41 WSFA 11/06/17 11/06/17 JUDGE JUDY 1ST RUN Start Date End Date Weekdays Spots/Week	330-4p	:30	NM 1	\$60.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17         1         1	<u>Rate</u> \$60.00			
42 WSFA 11/07/17 11/07/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM 1	\$60.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17         -1         1	Rate		,	***************************************
43 WSFA 11/08/17 11/08/17 JUDGE JUDY 1ST RUN	\$60.00			
Start Date End Date Weekdays Spots/Week	330-4p Rate	:30	NM 1	\$60.00
Week: 11/06/17 11/12/171 1	\$60.00			
44 WSFA 11/10/17 11/10/17 JUDGE JUDY 1ST RUN Start Date End Date Weekdays Spots/Week	330-4p	:30	NM 1	\$60.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171 1	<u>Rate</u> \$60.00			
46 WSFA 11/07/17 11/07/17 WSFA 12 NEWS AT 4PM	M-F 4-430P	:30	NM 1	\$60.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>	.50	(NIV)	\$50.00
Week: 11/06/17 11/12/17 -1 1	\$60.00	4		
47 WSFA 11/08/17 11/08/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week	M-F 4-430P Rate	:30	NM 1	\$60.00
Week: 11/06/17 11/12/171 1	\$60.00			
	M-F 4-430P	:30	NM 1	\$60.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171 1	Rate			
	\$60.00			
Start Date End Date Weekdays Spots/Week	M-F 430-5P <u>Rate</u>	:30	NM 1	\$75.00

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| Contract / Revision | Alt Order # | 1846381 / 08851727

 Contract Dates
 Product .
 Estimate #

 11/06/17 - 11/13/17
 D. JONES SENATE CO 5084

| <u>Advertiser</u> | <u>Original Date / Revision</u> | POL/Jones, Doug/D/Sena | 11/07/17 / 11/07/17

*Line Ch Start Data End Data December	Start/End Time	Spots/			
*Line Ch Start Date End Date Description		Days Length Week	Rate Type	Spots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17         1         1	<u>Rate</u> \$75.00		•		
50 WSFA 11/07/17 11/07/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM	1	\$75.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17         -1         1	<u>Rate</u> \$75.00				
51 WSFA 11/08/17 11/08/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM	1	\$75.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        1         1	<u>Rate</u> \$75.00				
D 52 WSFA 11/09/17 11/09/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	, NW	0	\$0.00
53 WSFA 11/10/17 11/10/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM	1	\$75.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        1         1	<u>Rate</u> \$75.00				
54 WSFA 11/06/17 11/06/17 WSFA 12 News at Five	5-530pm	:30	NM	1	\$185.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17         1         1	<u>Rate</u> \$185.00				
55 WSFA 11/07/17 11/07/17 WSFA 12 News at Five	5-530pm	:30	NM	1	\$185.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/17 -1 1	Rate		•		
Week: 11/06/17 11/12/17 -1 1 56 WSFA 11/06/17 11/06/17 Today in Alabama 430am	\$185.00	00			45.00
Start Date End Date Weekdays Spots/Week	430-5a Rate	:30	NM	1	\$5.00
Week: 11/06/17 11/12/17 1 1	\$5.00				
57 WSFA 11/08/17 11/08/17 WSFA 12 News at Five	5-530pm	:30	NM	1	\$185.00
Start Date End Date Weekdays Spots/Week Week: 11/06/17 11/12/171 1	Rate				
	\$185.00				
58 WSFA 11/09/17 11/09/17 WSFA 12 News at Five Start Date End Date Weekdays Spots/Week	5-530pm Rate	:30	NM	1	\$185.00
Week: 11/06/17 11/12/171 1	\$185.00				
D 59 WSFA 11/10/17 11/10/17 WSFA 12 News at Five	5-530pm	:30	NM	0	\$0.00
60 WSFA 11/06/17 11/06/17 WSFA 12 News at Six - MF	6-630pm	:30	MM	1	\$350.00
Start Date End Date Weekdays Spots/Week Week: 11/06/17 11/12/17 1 1	<u>Rate</u> \$350.00				
61 WSFA 11/07/17 11/07/17 WSFA 12 News at Six - MF		:30	. NM	1	\$350.00
Start Date End Date Weekdays Spots/Week	Rate	.50	, (1)(1)	'	Ψ550.00
Week: 11/06/17 11/12/17 -1 1	\$350.00				
62 WSFA 11/08/17 11/08/17 WSFA 12 News at Six - MF	•	:30	NM	1	\$350.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        1         1	<u>Rate</u> \$350.00				
D 63 WSFA 11/09/17 11/09/17 WSFA 12 News at Six - MF	6-630pm	:30	NM	0	\$0.00
64 WSFA 11/10/17 11/10/17 WSFA 12 News at Six - MF	<del></del>	:30	NM	1	\$350.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        1         1	<u>Rate</u> \$350.00		•	•	
65 WSFA 11/06/17 11/06/17 ENTERTAINMENT TONIGH		:30	NM	1	\$215.00
Start Date	Rate		, 1111	,	
Week: 11/06/17 11/12/17 1 1	\$215.00				
66 WSFA 11/07/17 11/07/17 ENTERTAINMENT TONIGH Start Date End Date Weekdays Spots/Week		:30	NM	1	\$215.00
Start Date End Date Weekdays Spots/Week	Rate				

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**WSFA** 12 East Delano Ave. Montgomery, AL 36105

(334) 288-1212

Contract / Revision Alt Order# 1846381 / 08851727

**Contract Dates** Product Estimate# 11/06/17 - 11/13/17 D. JONES SENATE CO 5084

Advertiser Original Date / Revision 11/07/17 / 11/07/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Days	Spots/ Length Week	Rate	Туре	Spots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17         -1         1	<u>Rate</u> \$215.00						
67 WSFA 11/07/17 11/07/17 Today in Alabama 430am  Start Date End Date Weekdays Spots/Week Week: 11/06/17 11/12/17 -1 1	430-5a <u>Rate</u> \$5.00	170474 (11007 (11000 (11000 (11000 (11000 (11000 (11000 (11000 (11000 (11000 (11000 (11000 (11000 (11000 (11000	:30	•	NM	1	\$5.00
68 WSFA 11/08/17 11/08/17 ENTERTAINMENT TONIGH <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171 1	11630-7p <u>Rate</u> \$215.00		:30		NM	1	\$215.00
N 69 WSFA 11/09/17 11/09/17 ENTERTAINMENT TONIGH  Start Date End Date Weekdays Spots/Week  Week: 11/06/17 11/12/171 1	11630-7p <u>Rate</u> \$215.00		:30	•	NM	0	\$0.00
Spot Ch Date Range Description  1 WSFA 11/06/17-11/12/17 ENTERTAINMENT TONIGI Credited	Start/End Time H1630-7p	Weekday Th-	···	<u>Rate</u> <del>\$215.00</del>	<u>Type</u> NM		
70 WSFA 11/10/17 11/10/17 ENTERTAINMENT TONIGH  Start Date End Date Weekdays Spots/Week  Week: 11/06/17 11/12/171 1	<u>Rate</u> \$215.00		:30		NM	1	\$215.00
71 WSFA 11/06/17 11/06/17 WSFA 12 News at Ten - MF  Start Date	10-1035pm <u>Rate</u> \$275.00		:30	•	NM	1	\$275.00
72 WSFA 11/07/17 11/07/17 WSFA 12 News at Ten - MF  Start Date	10-1035pm <u>Rate</u> \$275.00		:30		MM	1	\$275.00
73 WSFA 11/08/17 11/08/17 WSFA 12 News at Ten - MF  Start Date	10-1035pm <u>Rate</u> \$275.00		:30		NM	1	\$275.00
N 74 WSFA 11/09/17 11/09/17 WSFA 12 News at Ten - MF  Start Date	10-1035pm <u>Rate</u> \$275.00		:30	•	NM	0	\$0.00
<u>Spot Ch</u> <u>Date Range</u> <u>Description</u> 1 WSFA 11/06/17-11/12/17 WSFA 12 News at Ten - MF Credited	Start/End Time 10-1035pm	Weekdays	•	<u>Rate</u> \$275.00	<u>Type</u> <i>NM</i>		
75 WSFA 11/10/17 11/10/17 WSFA 12 News at Ten - MF  Start Date	10-1035pm <u>Rate</u> \$275.00		:30		NM	1	\$275.00
76 WSFA 11/06/17 11/06/17 Tonight Show <u>Start Date End Date Weekdays Spots/Week</u> Week: 11/06/17 11/12/17 1 1	1035-1137pm <u>Rate</u> \$115.00		:30		NM	1	\$115.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        1         1	1035-1137pm <u>Rate</u> \$115.00		:30		NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 11/06/17-11/12/17 Tonight Show Credited	Start/End Time 1035-1137pm	Weekdays		<u>Rate</u> <del>\$115.00</del>	<u>Type</u> NM		
78 WSFA 11/08/17 11/08/17 Today in Alabama 430am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171 1	430-5a <u>Rate</u> \$5.00		:30		NM	1	\$5.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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www.wsfa.com

<u>Contract / Revision</u> Alt Order # 08851727

 Contract Dates
 Product
 Estimate #

 11/06/17 - 11/13/17
 D. JONES SENATE CO 5084

Advertiser

POL/Jones, Doug/D/Sena

Original Date / Revision
11/07/17 / 11/07/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	TypeSp	ote	Amount
Start Date End Date Weekdays Spots/Week		Days Length Week Nate	Type Sp	UIS	Amount
79 WSFA 11/07/17 11/07/17 This Is Us	Rate 8-9pm	:30	NM	1	\$600.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17         -1         1	<u>Rate</u> \$600.00				
80 WSFA 11/11/17 11/11/17 NBC Saturday Today Show	6-8am	:30	NM	2	\$90.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        2-         2	<u>Rate</u> \$45.00				
81 WSFA 11/11/17 11/11/17 WSFA 12 News at Six-Sat	Sa 6-7pm	:30	NM	2	\$160.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        2-         2	<u>Rate</u> \$80.00				
82 WSFA 11/11/17 11/11/17 WSFA 12 News at Ten - Sa	t 10-1030pm	:30	NM	1	\$175.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171- 1	<u>Rate</u> \$175.00				
83 WSFA 11/11/17 11/11/17 NET Saturday Night Live	1030p-1203x	:30	NM	1	\$115.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171- 1	<u>Rate</u> \$115.00				
N 84 WSFA 11/11/17 11/11/17 ET WEEKEND	1203-103x	:30	NM	0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/171- 1	<u>Rate</u> \$10.00				
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	Type		
1 WSFA 11/06/17-11/12/17 ET WEEKEND Credited	1203-103x	Sa :30 <b>*\$</b> 10.00	NM		
85 WSFA 11/12/17 11/12/17 NET NBC Sunday Today Sh	c7-8a	:30	NM	2	\$90.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/172 2	<u>Rate</u> \$45.00			-	<b>400.00</b>
86 WSFA 11/12/17 11/12/17 NET NBC Meet The Press	8-9a	:30	NM	1	\$45.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        1         1	<u>Rate</u> \$45.00				
N 87 WSFA 11/12/17 11/12/17 WSFA News Sunday AM	9-930a	:30	NM	0	\$0.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        1         1	<u>Rate</u> \$20.00				
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	<u>Type</u>		
1 WSFA 11/06/17-11/12/17 WSFA News Sunday AM Credited	9-930a	Si :30 <del>\$20.00</del>	NM		
88 WSFA 11/12/17 11/12/17 WSFA 12 News at Five-Sun	•	:30	NM	1	\$90.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        1         1	<u>Rate</u> \$90.00				
89 WSFA 11/09/17 11/09/17 Today in Alabama 430am	430-5a	:30	NM	1	\$5.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        1         1	<u>Rate</u> \$5.00				
90 WSFA 11/12/17 11/12/17 Late News	1030p-11p	:30	NM	1	\$150.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        1         1	<u>Rate</u> \$150.00				
91 WSFA 11/06/17 11/06/17 NET Early Today ON	4-430x	:30	NM	1	\$3.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17         M         1	<u>Rate</u> \$3.00	•			
92 WSFA 11/07/17 11/07/17 NET Early Today ON	4-430x	:30	NM	1	\$3.00

<sup>(\*</sup> Line Transactions: N = New, E = Edited, D = Deleted)

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This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



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Contract / Revision Alt Order# 1846381 / 08851727

**Contract Dates** Product Estimate # 11/06/17 - 11/13/17 D. JONES SENATE CO 5084

<u>Advertiser</u> Original Date / Revision 11/07/17 / 11/07/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/ * Days Length Week Rate	TypeS	Snots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week:         11/06/17         11/12/17         -T         1	<u>Rate</u> \$3.00	Tayo mongan trook hate	1,750	эрого	7 WHOUTH
93 WSFA 11/08/17 11/08/17 NET Early Today ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/17W 1	4-430x <u>Rate</u> \$3.00	:30	NM	1	\$3.00
D 94 WSFA 11/09/17 11/09/17 NET Early Today ON	4-430x	:30	NM	0	\$0.00
N 95 WSFA 11/13/17 11/13/17 NET Early Today ON	4-430x	:30	NM	1	\$3.00
Start Date         End Date         Weekdays         Spots/Week           Week: 11/13/17         11/19/17         M         1	<u>Rate</u> \$3.00				,
N 96 WSFA 11/13/17 11/13/17 Today in Alabama 430am  Start Date End Date Weekdays Spots/Week  Week: 11/13/17 11/19/17 M 1	430-5a <u>Rate</u> \$5.00	:30	NM	1	\$5.00
N 97 WSFA 11/13/17 11/13/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM	1	\$75.00
Start DateEnd DateWeekdaysSpots/WeekWeek: 11/13/1711/19/17M1	<u>Rate</u> \$75.00		14101	•	Ψ13.00
N 98 WSFA 11/13/17 11/13/17 Today in Alabama 5am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/13/17 11/19/17 M 1	5-530a <u>Rate</u> \$85.00	:30	MM	1	\$85.00
N 99 WSFA 11/13/17 11/13/17 WSFA 12 News at Five  Start Date End Date Weekdays Spots/Week  Week: 11/13/17 11/19/17 M 1	5-530pm Rate \$185.00	:30	NM	1	\$185.00
N 100 WSFA 11/13/17	528am-6am <u>Rate</u> \$100.00	:30	NM	1	\$100.00
N 101 WSFA 11/13/17	6-630pm <u>Rate</u> \$350.00	:30	NM	1	\$350.00
N 102 WSFA 11/13/17 11/13/17 Today in Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/13/17 11/19/17 M 1	6a-7a <u>Rate</u> \$175.00	:30	NM	1	\$175.00
N 103 WSFA 11/13/17 11/13/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/13/17 11/19/17 M 1	7-9am <u>Rate</u> \$115.00	:30	NM	1	\$115.00
N 104 WSFA 11/13/17 11/13/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/13/17 11/19/17 M 1	9-10am <u>Rate</u> \$50.00	:30	NM	1	\$50.00
N 105 WSFA 11/09/17 11/09/17 Late News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/17T 1	1030p-11p <u>Rate</u> \$150.00	:30	NM	1	\$150.00
N 106 WSFA 11/09/17 11/09/17 DELAY/Tonight Show w/Jay <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/17T 1	I1105p-12m <u>Rate</u> \$115.00	:30	NM	1	\$115.00
N 107 WSFA 11/08/17 11/08/17 The Blacklist  Start Date	658-8pm <u>Rate</u> \$300.00	:30	NM	1	\$300.00
N 108 WSFA 11/11/17 11/11/17 WSFA 12 News at Six-Sat Start Date End Date Weekdays Spots/Week	Sa 6-7pm <u>Rate</u>	:30	NM	1	\$80.00

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antroot Dates	ID	Ir dia di
	1846381 /	08851727
r	Contract / Revision	Alt Order #

Contract Dates <u>Product</u> Estimate # 11/06/17 - 11/13/17 D. JONES SENATE CO 5084

<u>Advertiser</u> Original Date / Revision 11/07/17 / 11/07/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week	Rate Type	Spots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week: 11/06/17         11/12/17        S-         1	<u>Rate</u> \$80.00				
N 109 WSFA 11/09/17	4-430x <u>Rate</u> \$3.00	:30	NM	1	\$3.00
		Totals		94	\$11,280,00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/30/17 -11/13/17	94	\$11,280.00	(\$1,692.00)	\$9,588.00
Totals	94	\$11,280.00	(\$1,692.00)	\$9,588.00

Signature:	Date:	

(\* Line Transactions: N = New, E = Edited, D = Deleted)

( LITE HAISACTIONS: N - New, C - Cuited, D - Deleted)

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REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN

1846381 \$\$\$

HEADLINE# 8851727 TRF# MOD# 1: UNAPPROVED REV #1

HEADLINE# 8851727

REP \$\$\$

CREDIT AGENCY ORDER WORKSHEET

NOV7/17 13.32 \*\*\* WSFA-TV \*\*\*

REPORT FROM REP \*\*CHANGES\*\*

703-516-9680

FAX# RISK !!!

# SALESMAN REGIONAL (H) SCATTERGOOD EDDINS LOCAL RYAN OFF.# JEFF WA-CLASS: NATL. PRSN BUYER NAME SALES REP.# INVOICE) 1650 ORDER, SUITE# (LINE, SE, POLI/D JONES/D/SEN/AL COMMENTS: CANAL PARTNERS MEDIA # 885172 75 PKWY 30339 GA D. JONES SENATE COMM EST#5084 CIRCLE CONTRACT WK-2 ATLANTA, NOV13/17 006 AGY. NAME NAME ADV. FLIGHT DATES NOV6/17 # ORDER PRDCT # ADV AGY

CO-OP BILLING NEEDED STATE TAX CITY TAX

257

13.32

DATE NOV7/17

REVISED ORDER M1 OKD AS LINES 101-105

REP:

8847015 PREVIOUS TTL \$11,270 REVISED TTL, \$11,280 \$10 WAS MOVED FROM HDLN: THANKS JASMINE FOR RYAN PLS CONFM

STA:

A CASH IN ADVANCE SCHEDULE \*\*\*\* SI SIHL \*\*\*\* CON CM

SENT TO: SE, SUITE#1650 ALL INVOICES ARE TO BE 900 CIRCLE 75 PARKWAY 8 30339 ATLANTA, GA

DOUG JONES FOR SENATE COMMITTEE

: TOTL:	
DAYS	
WEEK	•
SPTS: /WK:	
END :SPTS: DATE : /WK:	•
START DATE	3.4
	5084
RATE	AGENCY EST# =
	đ,
SEC	
LGTH :	E = 836 967
	00
TIME PERIOD	AGENCY ADVERTISER C AGENCY PRODUCT CODE
:CD: #: ::	AGENCY AGENCY
:LINE#:REP :LINE#	, A A

30 400A-430A Ø 45

\$3.00

11/10

0

FRI

0

11/10

NBC EARLY TODAY NBC EARLY TODAY PROGRAM : PROGRAM

## REP HEADLINE# 8851727 TRF# 1846381 \$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$

NOV7/17 13.32 \*\*\* WSFA-TV \*\*\* REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET
+ HARRIS REPORT FROM REP

\*\*CHANGES\*\* \*:

: TOTL:	0		Н		H		Н		Н	•	H	
DAYS	THU		тно		тно		WED		SAT	•	тно	
WEEK : INVT :			· \	#		#	_	#	**.	#		#
	>	•	200	НОГ	>	HDL	`	HDF	\	HDL	\	<pre>HDT</pre>
SPTS:	0		Н	O FROM DENICE	н	O FROM DENICE	Н	O FROM DENICE	Н	O FROM DENICE	H	O FROM DENICE
: END : DATE	11/9		11/9	HAVE \$10.00 THANKS, DI	11/9	HAVE \$10.00 THANKS, DI	11/8	HAVE \$10.00 THANKS, DE	11/11	HAVE \$10.00 THANKS, DI	11/9	HAVE \$10.00 THANKS, DE
: START : DATE	11/9		11/9	V. WE HA	11/9	ALSO, WE H? CONFIRM.	11/8	ALSO, WE HE CONFIRM.	11/11	AILS. ALSO, WE HP PLEASE CONFIRM.	11/9	ALSO, WE H?
RATE	\$215.00		\$150.00	DAY NO AVAILS. A END. PLEASE FOR 1 SPOT/ FOR 1 SPOT/ FOR 1 SPOT/ 7 FOR 1 SPOT/ 7 FOR 1 SPOT/ 5 FOR 1 SPOT/	\$115.00	NO AVAILS. A END. PLEASE 1-105	\$300.00	NO AVAILS. A END. PLEASE 1-105	\$80.00	NO AV PEND. 01-105	\$3.00	NO AVAILS. END. PLEASE
: LGTH : SEC :	30	TONIGHT	30	NFL ON THU AM CHANGES NEED TO RE V9 ON LINE- V9 ON LINE- V1 ON LINE- V12 ON LINE- V12 ON LINE	30	OW CHANGES ED TO RE	30	GRAM CHANGES & 1 WE NEED TO RESPI UP OF LINES 10	30	PROGRAM CHANGES & IAT WE NEED TO RES	30	TODAY PROGRAM CHANGES & 1 AT WE NEED TO RESPI
TIME PERIOD	530P-700P	ENTERTAINMENT ENTERTAINMENT	L030P-1100P	LATE NEWS AFTER NA DUE TO PROGR. 8847015 THAT WE MAKE-GOOD FOR NO	1100P-1200M	DELAYED TONIGHT SEND DUE TO PROGRAM 8847015 THAT WE NEWAKEGOOD MADE UP OF	700P-800P	THE BLACKLIST NA DUE TO PROGRAM 8847015 THAT WE NI	500P-700P	WSFA SAT 6P NI NA DUE TO PROO 8847015 THAT I	100A-430A	NBC EARLY TODAY NA DUE TO PROGR 8847015 THAT WE
: CD:	8	RAM : COM1:	A 1	GRAM COM1 COM21 S LS 2 S LS 2 S LS A S L	A 1	RAM : COM1: COM2:	A 7	RAM : COM1: COM2:	A 6	A	A 4	GOM1:
#:REP :LINE	69	PROGRAM CON COM	101	PROORD ORD ORD ORD ORD ORD ORD ORD ORD OR	102	PROGRAM ORD COM ORD COM PART OF	103	PROGRAM ORD COM ORD COM PART OF	104	PROGRAM ORD COM ORD COM PART OF	105	PROGRAM ORD COM ORD COM

NOV7/17 13.32 \*\*\* WSFA-TV \*\*\* r risk !!! s report from rep \*\*Changes\*\* AGENCY CREDIT HARRIS REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCORDER WORKSHEET REP HEADLINE# 8851727 TRF# 1846381 \$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$

FAX# 703-516-9680

:LINE#:REP :CD:	TIME PERIOD	: LGTH : SEC :	RATE	: START : DATE	: END :S	PTS: WEEK: /WK: IŅVT :	DAYS :TOTL:
74 S 1	000P-1035P	30	\$275.00	11/9	11/9	о / тно	0
PROGRAM : CON COM1:	WSFA 12 NEWS WSFA 12 NEWS	AT 10P AT 10P				>	
77 S 1	1035P-1135P	30	\$115.00	11/9	11/9	O THU	0
PROGRAM : CON COM1:	THE TONIGHT	SHOW W JIMMY FAL	FALLON FALLON				
84 S 1.	200M-100A	30	\$10.00	11/11	11/11	O SAT	0
PROGRAM : CON COM1:	ENTERTAINMENT ENTERTAINMENT	T TONIGHT WEEKEN T TONIGHT WEEKEN	Z D			7	
87 S 9	900A-930A	30	\$20.00	11/12	11/12	O SUN	0
GRAM : COM1: KEGOOD	DDAY IN DDAY IN	АГАВАМА АГАВАМА					
M1 OK'D BUY#69 BUY#74 BUY#77	<pre>/#69 MISSED: /#74 /#84</pre>	THU/630P-700P THU/1000P-1035P THU/1035P-1135P		NOV9 NOV9 NOV9	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	15.	( \( \( \( \( \( \( \( \( \( \) \) \) \)
BUY#87 BUY#45	#87	/900A-9		NOV12 NOV10	9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	20.	
	OFFER:	THU/1030P- THU/1100P-		6 A O N	808 808	150	PLS ADVISE.
	ઠ પ્ઠ પ્ઠ	600P-7		NOV8 NOV11 NOV9	808 808 808	300. 80.0 3.00	
	CMT	CMT:NA DUE TO PROGR	AM CHANGES NEED TO RE	& NO AVAILS.	ALSO, WE CONFIRM.	S Z	M HDL # E
NOV/17 11280.00	•		٠	٠		CONTRACT TOTAL . TOTAL SPOTS	L 11280.00 S '94

\*-MULTIPLE

Z-COMMENTS

Y-DAYS

X-LATE

T-TIME

N-PROGRAM NAME

M-MAKEGOOD

L-LENGTH

C-CANCELLED DE-DELETE E-EFF DATES S-SPOTS PER WEEK

R-RATE

Q-PAID PGM

P-CLASS, PLAN, SECT MOD CODE A-ADD

B-BUY TYPE

%

WIYC

0%

WBMM

CABL 0%

WCOV 3%

4 0 % %

WAKA EAKA

0 %

WNCF ESFA

WSFA 52%

MARKET TOTALS \$21,673

ACCURATE SHARES

SVC- NSI DEMOS- RA35+\*

REP HEADLINE# 8851727 TRF# 1846381 \$\$\$ MOD# 1: APPROVED REV #1 \$\$\$

-9387
AGENCY CREDIT RISK !!!
HARRIS REPORT FROM STATION 1 REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENORDER WORKSHEET

NOV7/17 14.55 \*\*\* WSFA-TV \*\*\*

ADV # ADV. NAME POLI/D JONES/D/SEN/AL	REP.# OFF.# SALESMAN #
AGY # AGY. NAME CANAL PARTNERS MEDIA	BUYER NAME JEFF SCATTERGOOD
900 CIRCLE 75 PKWY SE, SUITE# 1650	SALES PRSN WA- RYAN EDDINS (H)
ATLANTA, GA 30339	
ORDER # CONTRACT # 8851727	CLASS: NATL. LOCAL REGIONAL
PRDCT D. JONES SENATE COMM EST#5084 COMMENTS: (LINE, ORDER, INVOICE)	oice)
FLIGHT DATES NOV6/17 NOV13/17 WK-2	
CITY TAX STATE TAX CO-OP BILLING NEEDED	DATE NOV7/17 14.55

M1 OKD AS LINES 101-105
PREVIOUS TTL \$11,270
REVISED TTL, \$11,280
\$10 WAS MOVED FROM HDLN: 8847015
PLS CONFM THANKS JASMINE FOR RYAN REVISED ORDER REP:

STA:

\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\* CON CM

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 30339 ATLANTA, GA

CONTRACT SCHEDULED FOR GENERATION DOUG JONES FOR SENATE COMMITTEE CHANGES OF THIS ORDER HAVE BEEN APPROVED. NOTICE: STATION

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM STATION NOV7/17 14.55 REP HEADLINE# 8851727 TRF# 1846381 \$\$\$ MOD# 1: APPROVED REV #1 \$\$\$

11280.00 CONTRACT TOTAL TOTAL SPOTS